

FINAL – APPROVED BY COMMITTEE 9/15/2020

**OLD DOMINION UNIVERSITY  
BOARD OF VISITORS  
Emergency Meeting  
University Advancement Committee Minutes  
Friday, June 12, 2020**

**MINUTES**

An emergency meeting of the University Advancement Committee of the Board of Visitors of Old Dominion University was held on Friday, June 12, 2020, at 10:00 a.m., to discuss or transact business statutorily required or necessary to continue operations of the Board and the discharge of its lawful purpose, duties and responsibilities. The meeting was held electronically using the Zoom application pursuant to Exepplicsnicaoabs an0 Tarule79.7 I.

## ITEMS FOR REVIEW:

- I. **Office of University Advancement** – Mr. Alonzo Brandon, Vice President for University Advancement, opened the meeting by thanking Ms. Kirk, Ms. Dickseski, Mr. Harris, Ms. Jones, Ms. Kemper, Mr. Mugler and Ms. Smith for their input and assistance to the Advancement team during the COVID-19 pandemic. Mr. Brandon then presented and discussed dashboard items measuring productivity in the area of Development. He noted when the committee met in December, we had surpassed the halfway mark of the Fundraising Initiative (FI). Mr. Brandon reported amount raised to date for the FI was \$181.7 million and we should reach \$182 million by the end of June. The goal is to reach \$190 million by the end of December with a stretch goal of \$200 million

head coaches and their sports top donors, increased the