

MEMORANDUM

TO: University Advancement Committee  
Frank Reidy, Chair  
Ross A. Mugler, Vice Chair  
Carlton F. Bennett (ex officio)  
Lisa B. Smith (ex officio)  
Michael J. Henry  
Larry R. Hill  
Toykea S. Jones  
Mary Maniscalco Theberge  
William D. Sessoms, Jr.

FROM: Alonzo Brandon  
Vice President for University Advancement

SUBJECT: University Advancement Committee Meeting  
December 8 2016 Agenda

The University Advancement Committee of the Board of Visitors will meet on December 8 2016, from 10:30 a.m. to 12:00 p.m. in the Board of Visitors Room of Webb Center.

University Advancement – Mr. Alonzo Brandon, area of University Advancement

1. University Advancement Overview
2. Cost of Fundraising
3. 24 Hour Roar review
4. Trends in Advancement

CLOSED SESSION –

The Committee will meet in closed session, Pursuant to Section 2.2-3711 (8), to discuss matters relating to gifts, bequests and fund-raising activities.

cc: Sebastian Kuhn